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Schneider National Adding 200 Jobs in Arizona

New facility in Phoenix supports customers with growing Western Regional service offering

GREEN BAY, Wis. – (August 6, 2013) – Schneider National, Inc., a premier provider of truckload, logistics and intermodal services, announced today that it is adding 200 truck drivers in Arizona and opening a facility in Phoenix. The new facility, 4044 W. Lower Buckeye Road, is scheduled to open in September and will support Schneider's growing customer base utilizing its Western Regional service.

Schneider has experienced over 40 percent growth in load volume in Arizona in the past year. The new Phoenix location will complement Schneider's base of operations and customer service in the West, which includes facilities in Fontana, Calif.; French Camp, Calif.; North Salt Lake City, Utah and Portland, Ore. Schneider's Western Regional offering serves customers in 11 western states.

Schneider is hiring both experienced drivers and driving school graduates and is offering sign-on bonuses of up to \$5,000. Most drivers will work in Schneider's Western Regional division, enjoy weekly time-at-home and can earn over \$50,000 per year with complete benefits. Driving school graduates are eligible for up to \$6,000 in tuition reimbursement.

Lease opportunities with Schneider are also available to owner-operators throughout the state. Owneroperators are eligible for up to \$7,500 in a lease-on incentive. Both percent of revenue and mileage lease options are available to owner-operators. This is key, as Schneider previously did not offer its popular percent-of-revenue, or "choice," lease option to owner-operators west of Texas. The percent-of-revenue lease option enables owner-operators to select loads from Schneider's load board and dispatch themselves, ensuring maximum control and flexibility for small business owners.

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Schneider began its transformation to offer Regional service in 2008, beginning with Western Regional service. The transformation was completed in 2010, with Schneider offering Regional truckload service in the 48 contiguous states through hubs in four regions. Schneider's Regional service complements its Long Haul, Team Expedited, Dedicated and Bulk truckload services and provides tailored solutions for shippers' needs.

"Customers continue to explore ways to improve their supply chains, and regional service is a smart solution," said Dave Geyer, senior vice president and general manager of Schneider Van Truckload. "Our Western Regional service — which specializes in shipments that are 500 miles or less — was the first to launch in 2008. Customers, drivers and owner-operators have seen tremendous value, and expansion in the West will enable our growth."

Regional miles now make up nearly half of Schneider Van Truckload's total miles. In the past two years, Schneider has added Regional offices in Columbus, Ohio and Nashville, Tenn. to support its Midwest and Southeast regions, respectively. Additional locations in other regions are being explored for further Regional expansion.

The Phoenix location will add to Schneider's current network of 36 facilities across North America in which Operations, Customer Service and Driver Services are offered for Van Truckload, Dedicated and Bulk divisions.

About Schneider National, Inc.

Schneider National, Inc. is a premier provider of truckload, logistics and intermodal services. Offering the broadest portfolio of services in the industry, Schneider's solutions include Van Truckload, Dedicated, Regional, Bulk, Intermodal, Brokerage, Supply Chain Management, Integrated Delivery and Port Logistics.

A \$3.5 billion company, Schneider National has provided expert transportation and logistics solutions for over 77 years. For more information about Schneider National, visit www.schneider.com.

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