

# **Always Moving Forward**

CONTAINER PORT GROUP CELEBRATES MILESTONE 45TH YEAR IN INTERMODAL OPERATION

In October of 1971, a small team of shipping visionaries had an idea: build a comprehensive intermodal network of trucking terminals, warehousing and container depot facilities to better serve America's Heartland, global gateways and vital transportation corridors. It was this idea that gave birth to ContainerPort Group, Inc. (CPG), headquartered in Cleveland, Ohio, a pioneer in domestic and international container drayage throughout the Midwest, Ohio Valley and East Coast.

This month, the CPG Intermodal Network, comprised of a team of over 300 industry experts and a fleet of over 650 independent contract drivers with terminals in 19 locations throughout the United States, celebrates 45 years of innovation and market experience.

"This anniversary is a point of pride – not only for CPG, but for our industry," says Russel A. Graef, President and one of the founding members of CPG. "One of the greatest keys to our success is to always operate as a national company run by local talent. This unique culture will sustain us for many years to come."

# **CELEBRATING**



## YEARS CPG

From the beginning, it was Graef and his team's vision to provide nimble and responsive containerized solutions to the company's Ohio Valley customers. The concept quickly took off and grew to include strategic points in the Midwest and North Atlantic.

Continued on next page



## **CONTAINER PORT GROUP MARKETS**



Headquartered in Cleveland, Ohio, CPG specializes in intermodal services including container trucking and container depot operations throughout the Midwest, Ohio Valley and East Coast of the United States.

"Our company's ability to stand the test of time is proof-point to the fact that we have been successful in doing so," Graef says.

Over a span of more than four decades, CPG has built a comprehensive intermodal network of terminals and container depot facilities in major US markets throughout the Midwest, Ohio Valley, North Atlantic and South Atlantic regions.

This includes 19 locations in 18 markets including Baltimore, Buffalo, Chicago, Cleveland, Detroit, Atlanta, Philadelphia and Newark; a specialized chassis fleet, 650+ independent contractor drivers, 200,000+ container deliveries annually, experienced inspectors and mechanics; and a customer service team staffed by 300 experienced and trained intermodal experts.

In tune with an ever-changing globalized economy, a world leader in container and cargo solutions provides its customers with advanced information technology within its transportation and depot platforms, guaranteeing an intermodal system that puts efficiency and effective service delivery to the forefront.

In a global community that integrates international markets into one economic eco-system, CPG plays a vital role by providing inland terminal and trucking services to major segments of the global shipping industry – ocean carriers, beneficial cargo owners, non-vessel operating common carriers and intermodal marketing companies – sustaining itself through international trade.

"Certainly the state of the world economy affects our level of business, because we are tied primarily to the international box," says Jim Kramer, Senior Vice President, Commercial. It's the diversification of CPG's customers and services that keeps the company ahead of the curve. As the freight business is the backbone of international trade, most of its sectors can be affected by fluctuations in the economy.

"However, our diverse customer base and wide range of transportation and depot services provide us with a fair balance that helps us to hedge ourselves against that challenge," Kramer says. "Whether by investing in transportation, depot operations and technology or modernizing equipment and committing to hiring the industry's top talent, we are always looking to offer the best-in-class to our customers. Our goal is to be our customers' single call; their constant partner in their supply network."

Continued on page next page.

## CPG: 45 YEARS OF INTERMODAL EXPERTISE



Jack Hunger, Founder, World Shipping, Inc.

## 1971

Operations begin under the name Rail Container Services. It serves as the container trucking and depot division of World Shipping, Inc.

#### 1972

Rail Container Services becomes intermodal ramp contractor for the Norfolk & Western (now NS) railroad in Cleveland. As operators of the N&W rail ramp, RCS is able to provide quick turnaround and ample storage to customers requesting inland intermodal rail and terminal services.

#### 1973

Sister company Midwest Container Services begins operations in Cleveland. Complete inland intermodal services are offered to customers moving containers into the Midwest and interior.

#### 1975

Expansion of Midwest Container Services continues as a terminal is opened in Cincinnati, Ohio.

### 1978

Midwest Container Services opens a Baltimore terminal, providing a unique link between East Coast ports and Midwest customers.

## 1980

Rail Container Services opens facilities in Chicago and Columbus, strengthening its strategic Midwest intermodal network.

## 1981

Rail Container Services opens Cincinnati and St. Louis facilities. This expansion gives the network its Western border and provides a near seamless link across the country.



CPG Columbus Container Trucking Depot

## 1982

Midwest Container Services opens a Columbus terminal, providing additional Ohio Valley presence.

## 1984

Midwest Container Services opens a facility in St. Louis, strengthening the Western edge of the network.

## 1986

Operations of Rail Container Services and Midwest Container Services merge to form ContainerPort Group, Inc. – providing customers a single, recognizable name representing quality and complete intermodal service.



Fred Hunger, Chief Executive Officer, World Shipping, Inc.; Dave Messer, President, Rail Division, World Distribution Services; Richard Coleman, Previous President, ContainerPort Group, Inc.; John Hunger, Chief Financial Officer, World Shipping, Inc.; and Russel A. Graef, President, ContainerPort Group, Inc.

## 1990

CPG opens a terminal in Louisville to provide increased service in the Midwest; additionally, new terminals in New York/ New Jersey and Norfolk, Virginia provide an important link to the world's busiest ports.

### 1993

CPG expands its network by acquiring Hamilton Trucking, providing easy access to another East Coast port and a Canadian gateway. Also this year, Intermodal Container Logistics, a global logistics management company, is formed, specializing in land and sea container logistics and supply chain management.

## 1994

CPG expands its Midwest presence by opening a terminal in Indianapolis; this provides a much-needed "spoke" to both the Chicago and Cincinnati facilities.

## 1996

CPG opens a facility in Detroit, which provides yet another Canadian gateway and serves to meet the demand of customers requiring intermodal services in the "Motor City."

## 1997

CPG significantly increases its market share through the acquisition of Reserve International and Reserve Distribution.



Richard Coleman, Previous President, ContainerPort Group, Inc. and Glenn A. Fehribach, Senior Vice President-Ohio Valley at CPG company chili cook-off.

## 2001

CPG is awarded the Norfolk Southern Louisville ramp, further strengthening its presence in the Louisville marketplace.



Jim Kramer and Russ Graef at Baltimore Crab Feast, 1986

#### 2005

CPG acquires BC Transportation, which includes terminals in Newark, Baltimore, Norfolk, and Cleveland. CPG opens a Philadelphia office, further complementing the company's Northeast presence; CPG is awarded the Norfolk Southern Cincinnati ramp; and opens new Norfolk Southern Sharon OH ramp, which further expands its Cincinnati area service capabilities.

#### 2006

CPG is awarded the Norfolk Southern Appliance Park (Louisville) ramp which greatly enhanced the overall turn time and efficiency of the entire operation. With the addition of Appliance Park, the high volume of trucks is easily accommodated.

## 2007

CPG becomes the leading provider of public warehousing, cargo distribution, special handling and customized logistics serving the Port of Norfolk and Mid-Atlantic region by acquiring Norfolk Warehouse Distribution Centers; CPG is awarded the CSX Cleveland ramp.

### 2010

CPG is awarded the Norfolk Southern ramp in Greensboro, NC.

## 2011

CPG opens offices in Joliet, IL.

## 2012

CPG opens 70-acre "mega" facility in Columbus.

## 2013

CPG Indianapolis moves to a larger and more centrally-located facility.



Robert L. Leef, Senior Vice President-East, and Russel A. Graef, President at 2014 Denver University Graduation, Master of Science in Transportation Management.

## 2014

CPG opens a new depot & trucking terminal in Charlotte in September 17, 2014.

## 2015

CPG opens a new trucking terminal in Atlanta on April 13, 2015.

## 2016

CPG opens a new trucking terminal in Savannah on June 1, 2016.



Continued from page 42.

A subsidiary of The World Group of Companies, CPG leverages over a half century of market experience and industry expertise. Along with having the largest network of container depots in the Midwest, CPG is a pioneer in international and domestic container drayage and maintains a reputation for safety and reliability.

The World Group provides seamless end-to-end solutions with maximum control of the supply chain, allowing CPG to connect its partners with options such as heavy-lift capabilities, transloading and warehousing – all of which are beyond the scope of most intermodal providers.

"Since 1971, CPG has played an integral role in the development of the intermodal transportation industry," says Fred Hunger, CEO of The World Group. "Our team of professionals have been at the forefront of technology and service delivery for the beneficial cargo owners, steamship lines, forwarders and brokers, and the domestic intermodal players. We remain committed to growth and to providing on-time service our customers can count on in a tight market."

Today, intermodal transportation represents one of the fastest-growing sectors in the industry, with trucking playing a critical role to our nation's prosperity. Our economy depends on trucks to deliver 10 billion tons of virtually every commodity – from electronics, food, paper products, clothes, textiles, appliances, auto parts, coal and petroleum – representing over 80 percent of all freight transported annually in the US. This accounts for \$700.4 billion worth of goods transported by truck.

Businesses of all sizes depend on the trucking industry to maintain fast delivery times and deliver products safely all over the nation. Without trucks, everyday products we take for granted could never travel from rail yards, ports and airports to their final destinations. If the trucking industry stopped rolling, the US economy would grind to a halt.

Before the 1970s, international shipments required more resources – more time, more money and incredible amounts of labor. The grueling process involved several days and hundreds of workers to unload and reload goods from one mode of transportation to another. The emergence of the shipping container revolutionized the industry. It allowed for a system of transportation that enabled cargo to move between multiple modes of transport – from ocean carriers to trains to trucks.

Since its founding in 1971, CPG has earned its position as a leader in the container shipping industry, thanks to the company's laser focus on customer service, investment in state-of-the-art transportation managements systems and software platforms, and its highly qualified team of more than 300 associates and 650 independent contractors.

Plans for the future include expansion into strategic markets.

"We continue to grow, specifically in the South Atlantic and Gulf regions," Kramer says of the company's recent terminal openings in Atlanta and Savannah. "We see the South Atlantic and Gulf Coast regions as continuing to play an important and ever-expanding role, even more so with the opening of the expanded Panama Canal."

As the international shipping industry continues to evolve, CPG is well positioned to meet and exceed the service expectations of its customers, a diverse network and community who continues to support the company's growth.

**HERE'S TO THE NEXT 45 YEARS!** 



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