

Building the Information Infrastructure

Bryn Heimbeck – President: Trade Tech



Introduction









Potential for Disruption

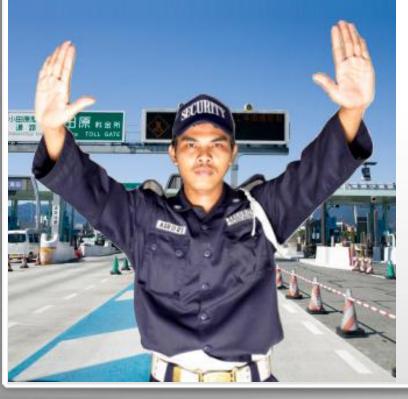


Security creating the infrastructure



The Shipping Community

Disruption



- Japan 24 Hour Rule goes into effect on March 1, 2014
- Both VOCC and NVOCC must file
- No "Carrier Option"
- No AFR Filing No Cargo Discharge
- Filing must be against vessel calling Japan

Europe / Asia Trans-shipment



1

Hamburg to Busan
HBL / Shipment Data Entered

2

Busan to Tokyo (Requires AFR)

3

Track cargo and confirm feeder connection and vessel information





Accelerating the Supply Chain

Security requirements are creating an information super highway

- Consistent Data
- Consistent Processes



Consistent Data

Japan	USA	Canada
Shipper Name, Address	Shipper Name, Address	Shipper Name, Address
Consignee Name, Address	Consignee Name	Consignee Name, Address
Notify Name, Address	Notify Name, Address	Notify Name, Address
Master Bill of Lading Number	Master Bill of Lading Number	Master Bill of Lading Number
Vessel Code (call sign) and Voyage Number	Vessel Code (call sign) and Voyage Number	Vessel Code (call sign) and Voyage Number
Place of Receipt, Port of Loading, Port of Discharge, Destination	Place of Receipt, Port of Loading, Port of Discharge, Destination	Place of Receipt, Port of Loading, Port of Discharge, Destination
Carrier Code	Carrier Code	Carrier Code
Container Number and Size	Container Number and Size	Container Number and Size
Harmonized System Code (HTS) 6 digits	Harmonized System Code (HTS) 6 digits	Harmonized System Code (HTS) 6 digits
IMDG Class Number –container level	IMDG Class Number –container level	IMDG Class Number –container level



Consistent Processes

- 24 Hour Rule
 - Requires data collection before cargo loaded on board the vessel
- Fines and penalties for non-compliance
 - US
 - \$5000 or up to the value of the cargo
 - Japan
 - ¥500,000 or up to one year in jail with hard labor
 - Cargo can not be off-loaded from the vessel



Why is this happening?

- Deter international terrorism
- Facilitate international trade
- Improve revenue collection



Security Around the World

2002: USA AMS

2005: Canadian ACI

2006: Mexico AMS

2009: USA 10+2 / ISF

2011: EU ENS

2013: Canada e-Manifest March

2014: Japan AFR

2014: Canada e-Manifest

Expansion June

Coming:

China – port by port

Taiwan

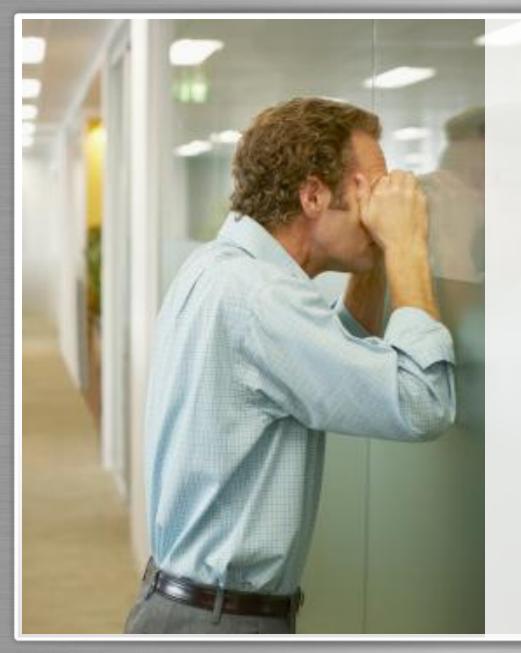
Brazil

Australia

Israel

Bangladesh





Searching for Visibility

- Cargo only moves as fast as the data
- You can't manage what you can't see
- Is visibility enough?



- Real time collaboration
- Meaningful metrics



Trading Communities – Fantasy or Forecast?

Global Banking is already a reality

- Global access to cash via ATM
- On-line Banking



Maritime Security: Building the information infrastructure

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