# PRESS RELEASE

## Weber Logistics and Aspen Logistics Announce Alliance

### Companies Combine Capabilities to Give Shippers a Single-Source Product Distribution Solution, from the Rockies to the Pacific Coast

**Santa Fe Springs, CA, February 11, 2013 –** Weber Logistics (http://www.weberlogistics.com) and Aspen Logistics (http://www.aspenlogistics.com), both leading third party logistics companies in the western U.S., today announced a formal alliance that combines the companies' warehouse and direct delivery networks to provide customers with a single-source product distribution solution, from the Rockies to the Pacific Coast.

By combining Weber's West Coast distribution network with Aspen's strong presence in the inter-mountain region, the companies now offer 6.5 million square feet of space across 19~~20~~ west region distribution centers, and a direct delivery fleet with freight transfer facilities in Southern and Northern California, Arizona, Nevada, Washington, Oregon, Utah, and Colorado.

According to Weber CEO Harry Drajpuch, "Shippers themselves are recognizing the operational synergies from sharing a distribution infrastructure.  We're applying that same strategy to our third party logistics services.  The alliance brings customers the combined expertise and distribution coverage of each company, with no new investment.  Because Weber and Aspen have partnered in the past, much of the required systems and process integration is already in place to serve customers seamlessly."

As part of the alliance agreement, Aspen Logistics owner, Connie Anderson, has been named Senior Vice President of Client Solutions at Weber, overseeing sales, marketing and customer service.

According to Anderson, "The alliance brings together two companies with similar cultures, strong service reputations, and similar vertical market expertise, including temperature-controlled warehousing and delivery for food and confectionery products."

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