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Contact Information: Peter Klein Marketing Phone: +49 211 7102-3355 Email: peter.klein@terex.com

Thomas Kirsten Marketing Phone: +49 211 7102-3018 Email: thomas.kirsten@terex.com

TEREX PORT SOLUTIONS SUPPLIES SPRINTER CARRIERS TO THE USA

Global Container Terminals has placed an order for 17 diesel-electric sprinter carriers for its terminal in New Jersey

Würzburg, Germany, 20 February 2013 – In the course of this year, Terex Port Solutions will be supplying 17 Terex[®] NSC 624 E sprinter carriers to Global Container Terminals Inc. (GCT). The customer, with headquarters in Vancouver, Canada, is one of the largest container terminal operators in North America and has ordered the machines for its Global Terminal operations located in Bayonne, New Jersey, USA, which is part of the New York/New Jersey port. These diesel-electric sprinter carriers will transfer containers quickly and safely between the quayside and the container stackyards.

New machines to meet demand from terminal expansion

GCT ordered the sprinter carriers to support the expansion of the terminal by its subsidiary Global Terminal & Container Services LLC. By the end of this year, the length of the quay will be extended from 548 metres (1,800') to 822 metres (2,700'). To increase efficiency and flexibility, the 1-over-1 Terex carriers can travel up to 32 kph (approx. 20 mph) and are equipped with a twin-lift spreader, enabling them to move 20', 40' and 45' ISO containers up to a maximum load of 60 tonnes (66 US tonnes) under spreader. The machines can lift and deposit two 20' containers separately and stack one high-cube container (9' 6" high) on another.

Economic operation

In opting for Terex sprinter carriers, GCT has chosen the market leader in this product segment, as Richard Ceci, Global Expansion Project Manager at GCT emphasised: "We did an extensive evaluation of the competing products and Terex Port Solutions came out as the clear winner." Furthermore, the economic aspects associated with Terex machines were a decisive factor,





Ceci continued: "Besides finishing on top in the technical evaluation, Terex Port Solutions also had the best commercial terms and hence the best value for our project."

Drive concept is a worldwide winner

In the eyes of Guido Luini, Managing Director of the Terex Port Solutions facility in Würzburg, Germany, the fact that GCT, also a world-leader in its field, has opted for his company is particularly satisfying: "GCT is one of the big four container terminal operators in North America and has locations both on the Atlantic and on the Pacific coasts." According to Luini, the strong demand for Terex sprinter and straddle carriers is due to their recognition throughout the market as being reliable, high-performance machines that perfectly combine flexibility and high handling speeds. "The tried-and-tested diesel-electric drive system we use provides low-consumption operation as well as reduced exhaust gas and noise emissions. We were the first company to introduce these machines to the market in 2001 and there are now over 850 of them in use worldwide." This made Terex Port Solutions the market leader in this field, concludes Luini.

Comprehensive equipment levels and safety features

Terex Port Solutions offers the Terex fleet management system that allows continuous remote monitoring of the technical status within a container terminal's sprinter and straddle carrier fleet. In addition, the sprinter carriers destined for New Jersey will be equipped with such safety features as stability, load and tyre pressure monitoring while transmitting their exact position to the terminal management system via GPS.



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About Global Container Terminals Inc.

Global Container Terminals Inc. (GCT) is a wholly-owned subsidiary of Ontario Teachers' Pension Plan, one of Canada's largest financial services enterprises. It operates four container terminals in North America through three principal businesses: TSI Terminal Systems Inc. (Vancouver and Delta, British Columbia, Canada), New York Container Terminal (Staten Island, New York, USA) and Global Terminal & Container Services LLC (Bayonne, New Jersey, USA). The terminals in the USA – i.e. Global Terminal and New York Container Terminal – together handle around 27 per cent of container traffic in the Port of New York/New Jersey, USA. TSI Terminal Systems Inc. handles 75 per cent of all containers in the Port of Vancouver, Canada.

About Terex Port Solutions

Terex Port Solutions is part of the Terex business segment Material Handling & Port Solutions that supplies customers in ports with a unique combination of machines, software and services under the Terex and Terex Gottwald brands. Whether it is ship-to-shore cranes, reach stackers or fully automated, integrated handling systems for containers and bulk, Terex Port Solutions provides reliable solutions for rapid, safe, efficient handling of all forms of cargo with low downtimes and excellent return on investment.

About Terex

Terex Corporation is a diversified global manufacturer of a broad range of equipment that is focused on delivering reliable, customerdriven solutions for many applications, including the construction, infrastructure, quarrying, mining, shipping, transportation, refining, energy, utility and manufacturing industries. Terex reports in five business segments: Aerial Work Platforms; Construction; Cranes; Material Handling & Port Solutions; and Materials Processing. Terex offers financial products and services to assist in the acquisition of equipment through Terex Financial Services. More information can be found at <u>www.terex.com</u>.

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Terex Port Solutions Gottwald Port Technology GmbH Forststrasse 16 - 40597 Düsseldorf Germany







Photo



A Terex[®] NSC 624 E sprinter carrier at the Port of Khalifa, Abu Dhabi. In the course of this year, 17 similar units will be supplied to Global Container Terminals, New Jersey, USA.



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