



FOR IMMEDIATE RELEASE

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Raul Alfonso selected as chief commercial officer for the Tampa Port Authority



JANUARY 18, 2013—TAMPA, Fla. – The Tampa Port Authority is pleased to announce that Raul Alfonso has been hired to lead the authority’s marketing and real estate development efforts. Currently serving as senior director of trade development and global marketing for the Jacksonville Port Authority (JAXPORT), Alfonso will begin his new post in Tampa February 4.

With more than 30 years of professional experience in the port industry, Alfonso began his maritime career at the Port of Miami. Raul joined JAXPORT in 2002, as director of marketing & trade development for Latin America. In 2006, he was promoted to director of container cargo, with business development responsibilities for all global trades. In 2009, Alfonso was promoted to his current position in Jacksonville.

Prior to his work with JAXPORT, he was the director of marketing and trade development for the world’s largest terminal operator, Hutchison Port Holdings, with commercial responsibilities for the Americas region. During this time, he was successful in the commercial development of Hutchison’s port terminals in Freeport, Bahamas and the ports of Balboa and Cristobal, in Panama.

During his time at JAXPORT, the port’s revenues grew by 95% to \$52.9 million in FY2012. Cargo tonnage and TEUs (containers) handled grew by 38% and 35% respectively. JAXPORT now ranks as Florida’s #1 port for container cargo, and is the U.S. #2 port for Ro/Ro (vehicles), and the #1 U.S. port for exports of cars.

“We are very pleased to bring Raul on board to our executive management team and are eager to incorporate his global industry knowledge, contacts and business development skills to the Port of Tampa, Florida’s largest and most diversified port. He brings a wealth of industry know-how in global logistics, international trade and private sector experience to our team. He has lived in Panama, the Bahamas and is tri-lingual, speaking Portuguese, Spanish

and English. I am truly excited to have Raul on board,” Paul Anderson, Tampa’s new chief executive officer and port director, said. Anderson, who just recently took the leadership helm at the Port of Tampa, also came to Tampa from the Jacksonville port.

The Tampa Port Authority (www.tampaport.com) administers Florida’s largest and one of the nation’s most diversified ports, handling a wide mix of bulk, break bulk, RoRo and containerized cargoes, and is also one of the nation’s premier cruise home ports, as well as a major center for shipbuilding and repair. The Port of Tampa is the largest economic engine in west and central Florida, generating nearly 100,000 jobs and some \$8 billion in economic impact.

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