

Press release

Frankfurt, 1 March 2013

Lufthansa Cargo with new services to Guadalajara Cargo carrier strengthens presence in growth market Mexico

Lufthansa Cargo is laying on new MD-11 freighter services to Guadalajara in Mexico from 2 March 2013. The cargo airline will then be connecting the metropolis in the Mexican highlands with the Frankfurt hub. The twice-weekly flights ex Frankfurt are routed via Chicago and Mexico City and will be operated on Wednesdays and Saturdays. The return flights (also with a stopover in the USA), are on Thursdays and Sundays.

Guadalajara has evolved into a major business centre, especially for high-tech companies in the electronics and information technology sector. Over the past ten years, more than 600 companies from the high-tech sector have established bases in the region. The automotive industry has also found the region around Guadalajara an ideal location for production plants.

Agriculture is a key factor in the export business in the million-plus City, 500 kilometers west of Mexico City. More than half the farm produce in Mexico stems from the northwest of the Country.

"Industry in the Guadalajara region has grown tremendously in the past few years," noted Lufthansa Cargo Board Member Product & Sales Dr. Andreas Otto. "With the new services, we are strengthening our presence in the Mexican growth market and making our global route network even more attractive to our customers."

In the summer flight schedule beginning on 31 March, Lufthansa Cargo is offering connections to 317 destinations in 106 countries. A total of 48 cities, mostly in Asia, will be served with freighter flights. In Asia Lufthansa Cargo will be offering freighter connections to 25 destinations. Eight cities in North America will be served by freighters and nine in Latin America. Included in the Lufthansa Cargo timetable are also four freighter destinations in Africa.

Lufthansa Cargo AG

Lufthansa Cargo ranks among the world's leading cargo carriers. In the 2012 business year, the airline transported around 1.7 million tonnes of freight and mail and sold 8.7 billion revenue tonne-kilometres. The Company currently employs about 4,600 people, worldwide. Lufthansa Cargo focuses on the airport-to-airport



Networking the world.

business. The cargo carrier serves more than 300 destinations in around 100 countries with its own fleet of freighters, the belly capacities of passenger aircraft operated by Lufthansa and Austrian Airlines, and an extensive road feeder service network. The bulk of the cargo business is routed through Frankfurt Airport. Lufthansa Cargo is a wholly owned Lufthansa subsidiary of Deutsche Lufthansa AG.

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