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Shippers' Challenges and Options On Ocean Container-based Logistics

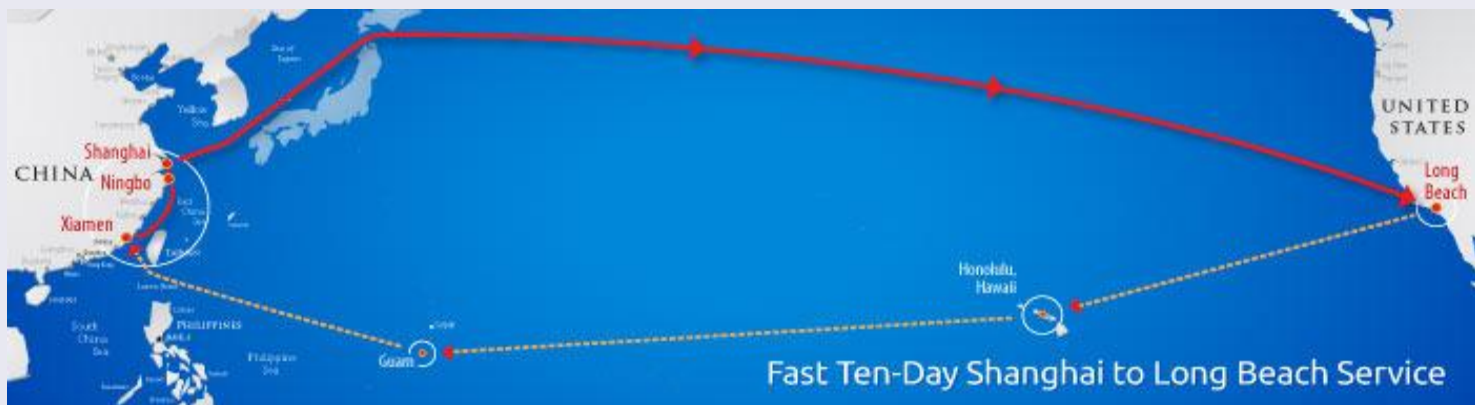
Challenges

- Services changing frequently
- Sailing being dropped
- Ships slowing down
- Fuel surcharge increase
-

Options

- High Quality Service
- Feeder Service
- Multimodal Transport
- Eurasia Continental Bridge
-

High Quality Service in the market



For example:

- Matson Service: China Ports to Long Beach
- Shanghai to Long Beach -----10days
- Ningbo to Long Beach -----12days
- Xiamen to Long Bench -----14days

Feeder Service

Feeder Service in Pearl River Delta:

Sea Ports: Hong Kong, Yantian, Shekou, Chiwan, Dachan Bay, Nansha

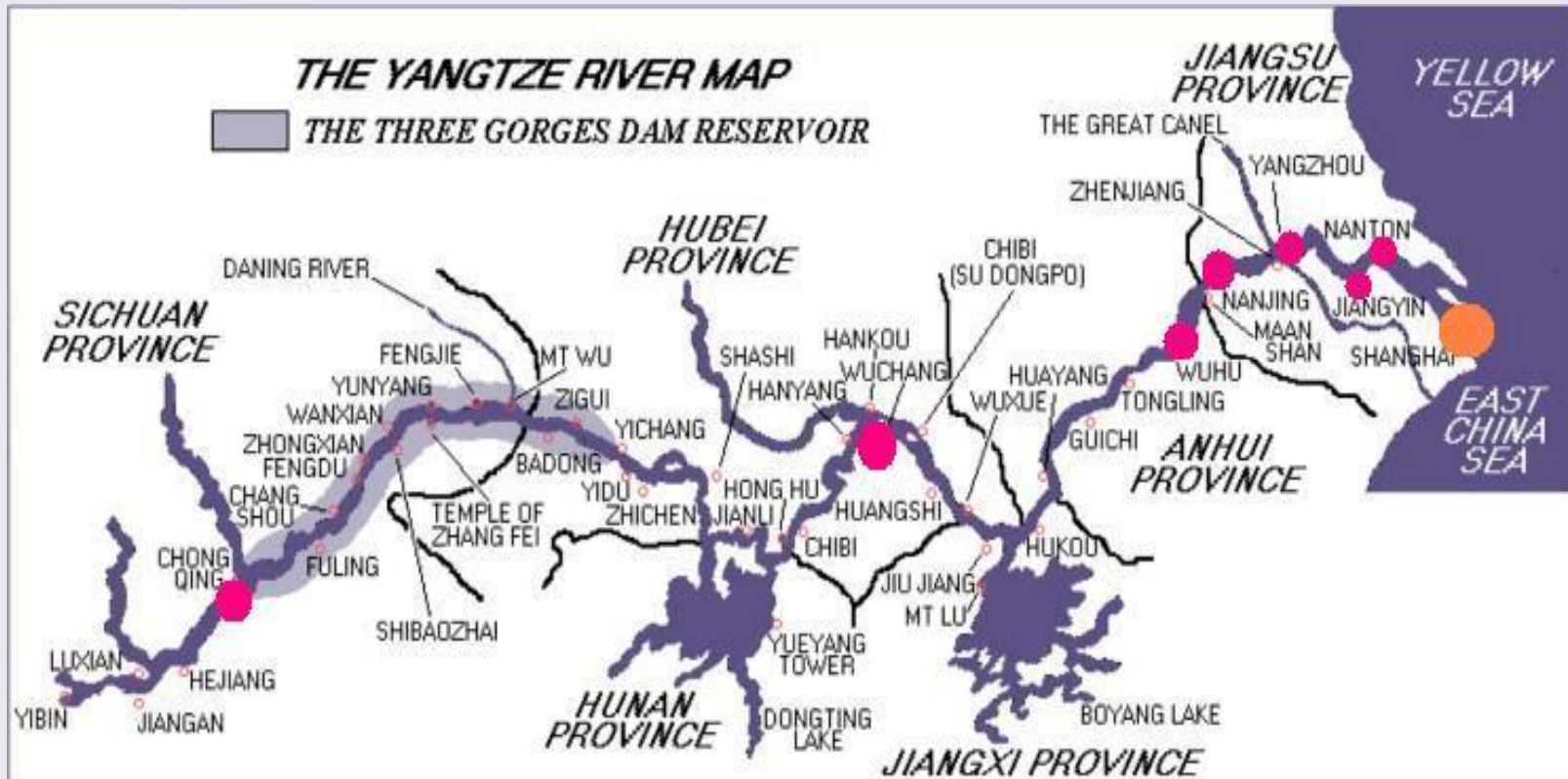


Feeder Service

Feeder Service in Yangtze River:

Ports: Chongqing, Wuhan, Wuhu, Nanjing, Zhenjiang

Sea Port: Shanghai

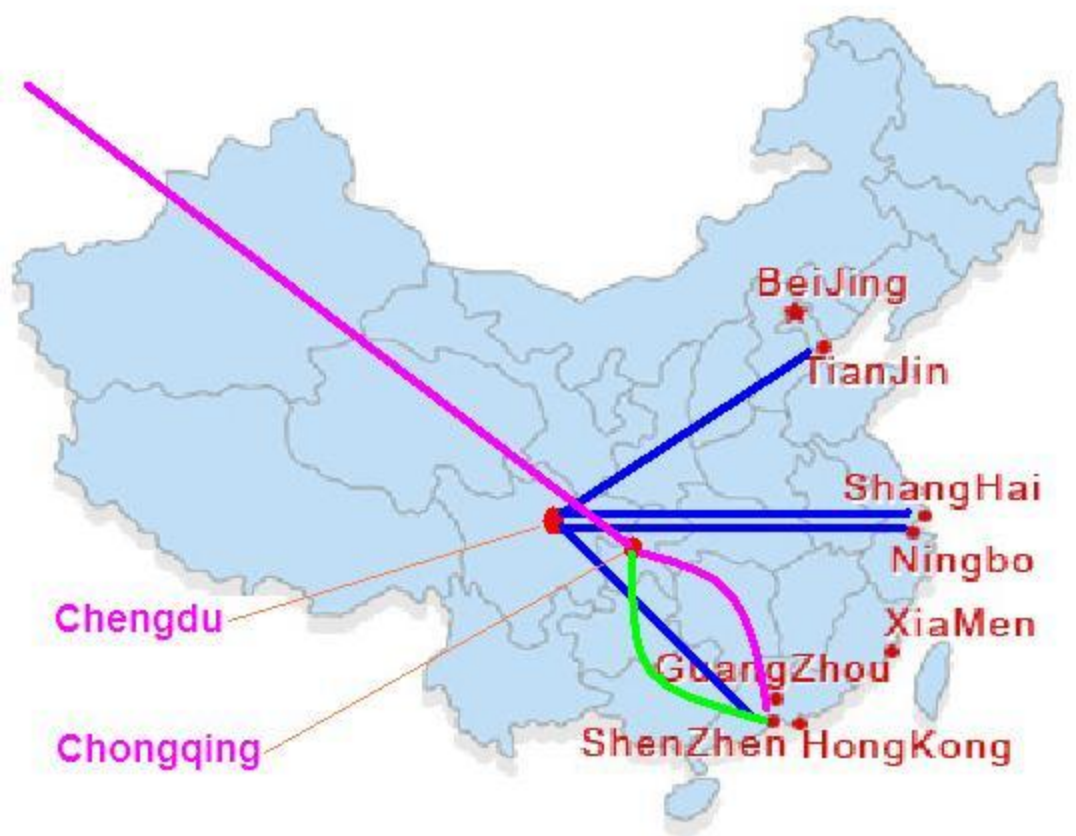


Multimodal Transport

Chengdu/Chongqing railway to sea ports

- Chengdu to Shanghai 55hours
- Chengdu to Shenzhen 60hours
- Chongqing to Shenzhen 53hours
- Shenzhen to Chongqing to Russia 16days

Cost save 20 % at least



Multimodal Transport

Shanghai Luchaogang Railway Container Terminal

- Sea Port:
Shanghai Yanshan Port
- Routings:
 - Shanghai – Nanchang
 - Shanghai – Hefei
 - Shanghai – Suzhou
 - ...
- 53856 TEUs in 2012



The New Eurasia Continental Bridge



Lianyungang to Rotterdam: 10900km/18days

Chongqing to Duisburg: 10700km/17days

The New Eurasia Continental Bridge

Records of Lianyungang Port in 2013:

- Handle 69764 TEUs
(Jan.2013 - Aug.2013)
- Import: 12594 TEUs
- Export: 57170 TEUs



Thank You!