TPM
TRANS PACIFIC MARITIME

Mega Ships: Who Gets the Benefit?

Gene Seroka – APL President, Americas

Long Beach, CA

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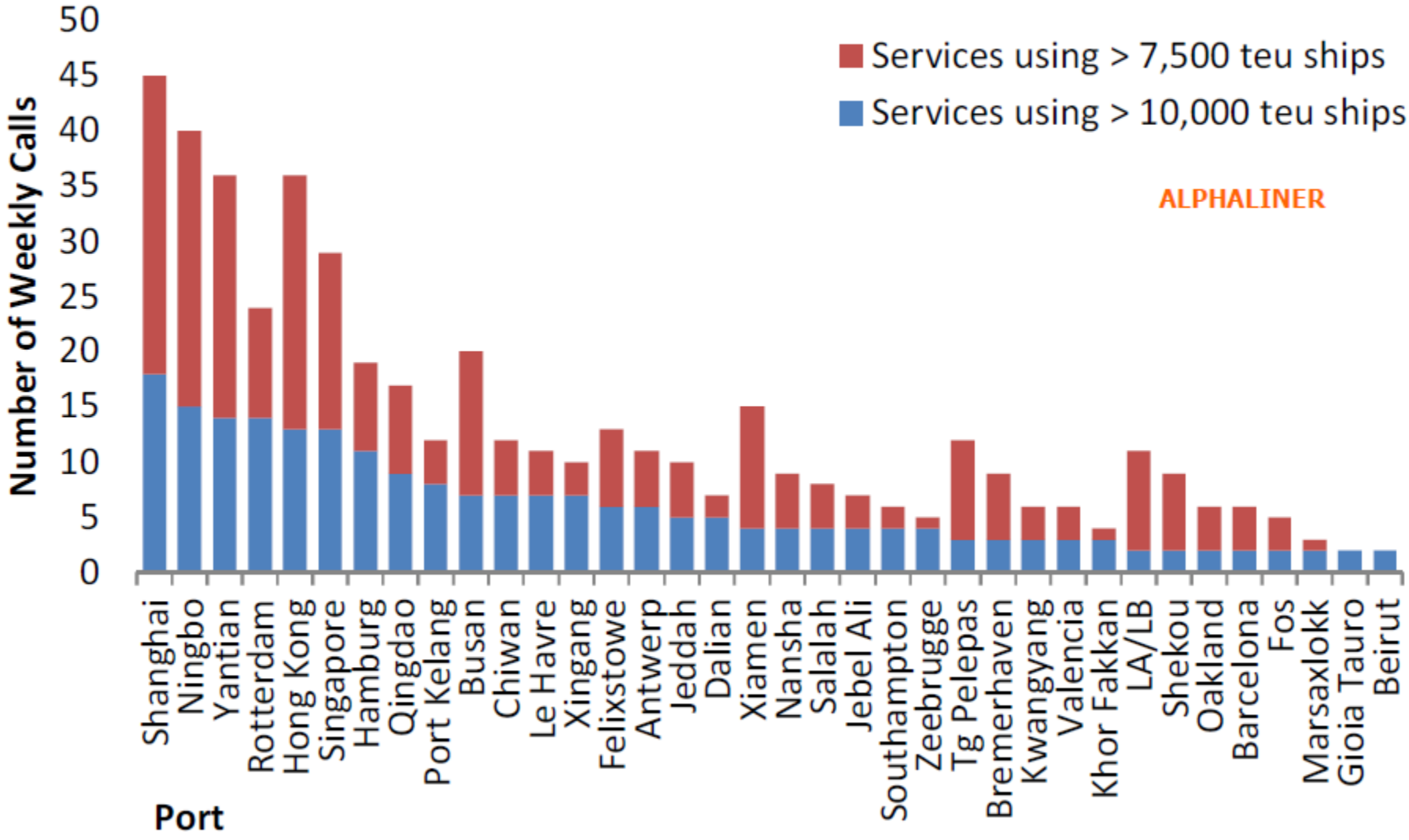
Evolution of the largest containerships : 1988-2013

	TEU tdw	LOA m	Breath m	Draft m	Containers rows across
'Triple E' Class 2013	18,270 TEU 200,000	400	59.0	16.0	23
CMA CGM MARCO POLO 2012	16,020 TEU 180,000	395	53.6	16.0	21
EMMA MAERSK 2006	15,550 TEU 175,000	397	56.4	16.0	22
GUDRUN MAERSK 2005	9,500 TEU 115,700	367	42.8	15.0	17
SOVEREIGN MAERSK 1997	8,200 TEU 105,000	347	42.8	14.5	17
REGINA MAERSK 1996	7,403 TEU 90,500	318	42.8	14.5	17
NYK ALTAIR 1994	4,953 TEU 63,000	300	37.1	13.0	15
PRESIDENT TRUMAN 1988	4,538 TEU 55,500	275	39.4	12.5	16

Main ports handling VLCS >7,500/10,000 teu as at December 2012



Market Dynamics

Significant industry losses have forced carriers to drastically reduce costs

The formation of super consortia is enabling carriers to operate bigger ships at reduced slot costs

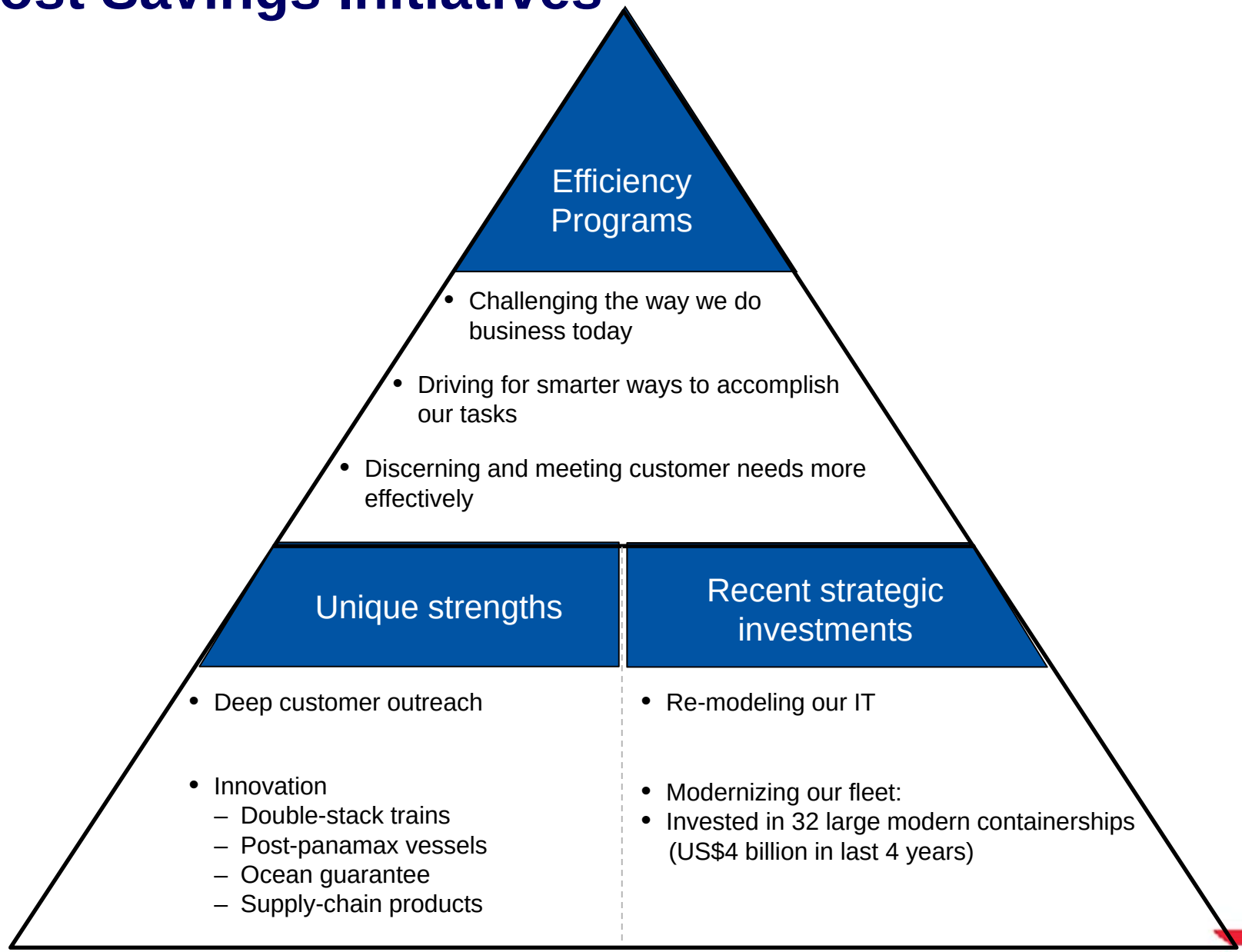
- **MSC and CMA**
- **G6 Asia – Eur & USEC**
- **Evergreen, CHKY, China Shipping, Zim**

Ambitious cost savings goals have been announced

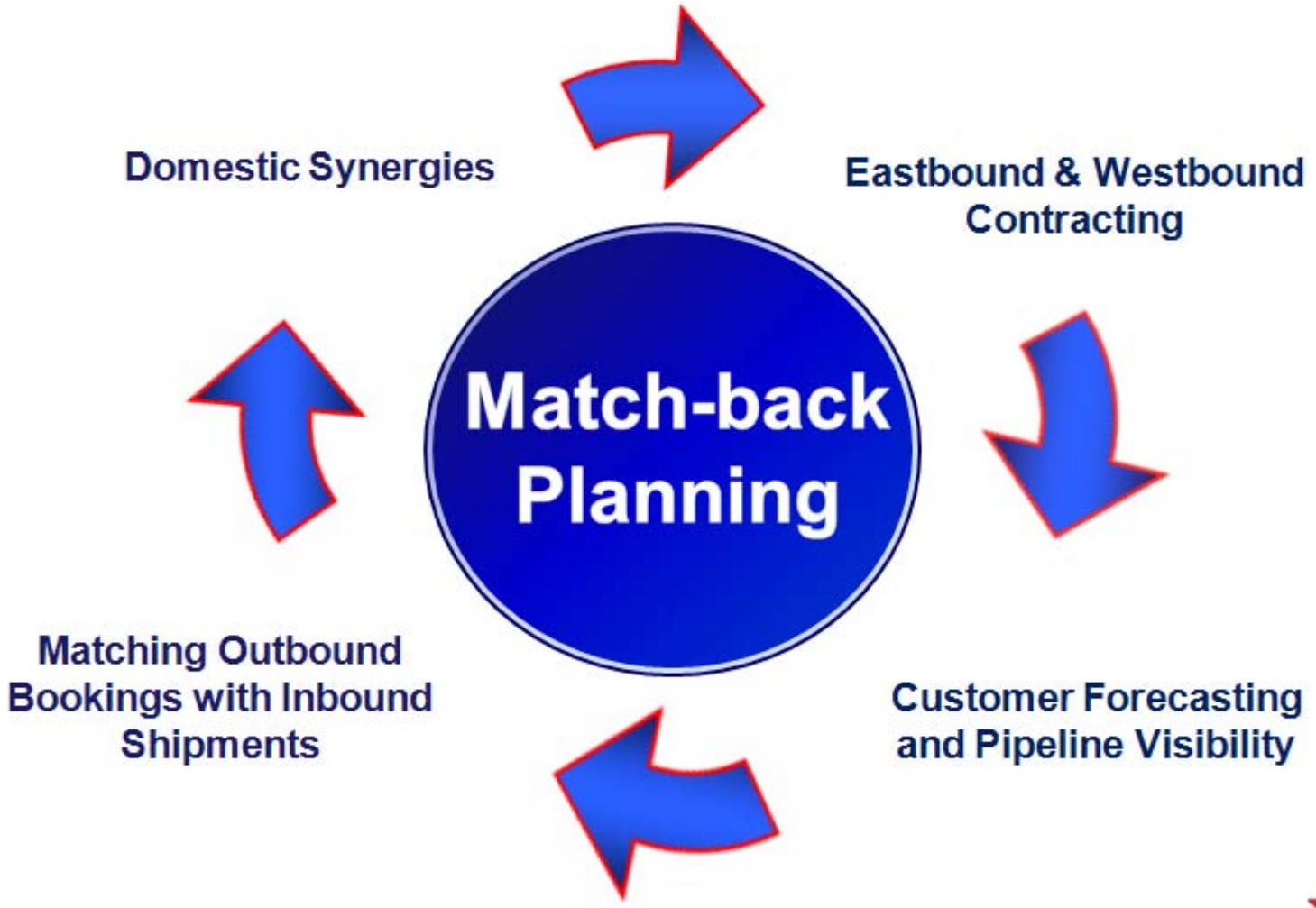
- NOL **USD500 million**
- CMA CGM **USD400 million**
- "K" LINE **USD350 million**
- MOL **USD300 million**

Carriers are more conscious of equipment matchback opportunities in order to reduce repositioning costs

Cost Savings Initiatives



Managing Match-back Opportunities



Service Options: Investing in our Network

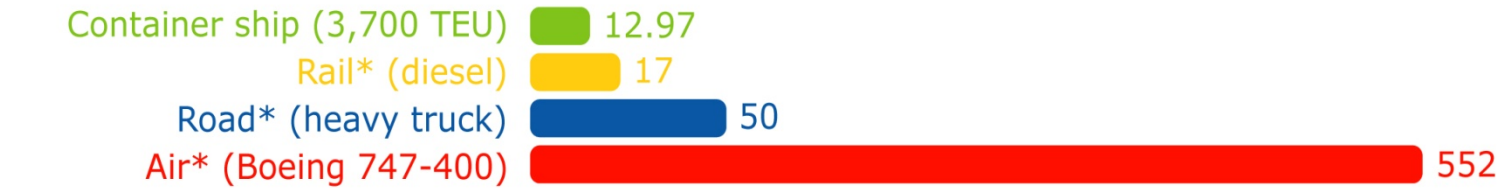
- **New CGG Facility**
  - 43 Acres
  - Container Capacity: 1,600 Stalls, 400 Decked
  - Gates: 4 Inbound/3 Outbound
  - M&R: 19,000 Sq. Ft. Shop
    10 Bay Chassis/ Container Repair
  - 700 Gate moves daily
- **Fleet Expansion**
  - 34 Vessels ordered
  - Delivery between Q4 2011 and 2014
  - Best fuel efficiency in the industry
  - 10x14,000 TEU Vessels
- **Productivity Improvements at GGS**
  - Crane Backreach
  - Opens up more traffic lanes “under the hook”
  - Better traffic flow, increased efficiency
  - Future growth
  - Increased safety

APL's Carbon Reduction Statement

APL's 2015 goal is to reduce greenhouse gas emissions associated with cargo transportation and handling to 30% below 2009 emissions levels.

Container Shipping & Emissions

CO_2 emissions (grammes) to carry 1 ton of cargo 1km



*Source: The Network for Transport and the Environment

Energy used (kilowatts) to carry 1 ton of cargo 1km

*Source: The Network for Transport and the Environment

Shipping is the most environmental friendly and energy efficient form of transportation

Continued Environmental Initiatives

Eco-responsible operations for a sustainable future

- Enforcement of Emission Control Area (ECA)
- Speed Optimization, schedule, weather routing and best practices to reduce CO_2 emissions
- Low Sulphur Fuel
- Cold Ironing
- Seawater Scrubber
- Ballast Water Treatment
- Environmentally friendly paint on ship hulls
- Voluntary Speed Reduction in Southern California waters to reduce emissions
- Eliminating drayage thru on-dock rail
- Received Premier Marine Environment Award

New Builds - Environmental Features

Cold-iron capability to connect to shore power at berth to reduce emissions

Effective voyage planning and execution reduces fuel consumption and emissions

Energy Efficiency Design Index uses innovation and technology to improve energy efficiency of ship

Optimized hull form and trim reduces hull resistance and requires less energy input

Full spade twisted rudder mimimizes cavitation and improves performance

Ballast Water treatment system prevents the spread of aquatic invasive species

Double hull fuel oil tanks protect against oil pollution

Green Passport ensures safe and environmentally sound ship recycling

Self polishing, antifouling paint reduces drag, fuel consumption & emissions and protects marine life

Electronic main engine optimizes low load operation and reduces fuel oil consumption and emissions

Anticipated Customer Concerns

- Bigger Ships lead to less options available
- Potentially longer port stays
- Trans-shipment concerns
- How to fill the ships
- Placement of Distribution Centers may not be cost effective in the future due to changes in available services at certain ports